



PRESENTATION FOR:
THE 2002 PEO/SYSCOM
COMMANDERS' CONFERENCE

**BIC 101: AN INTRODUCTION TO THE
DOD BUSINESS INITIATIVE COUNCIL (BIC)**

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SENIOR EXECUTIVE COUNCIL (SEC)

- **MANY FUNCTIONS, INCLUDING LEADING TRANSFORMATION OF THE BUSINESS & SUPPORT CAPABILITIES OF DOD**
- **CONSISTS OF:**
 - SECDEF
 - DEPSECDEF
 - SERVICE SECRETARIES
 - USD(AT&L)



BIC CHARTER

- **PURPOSE:**

- *“IMPROVE EFFICIENCY OF DOD OPERATIONS BY IDENTIFYING & IMPLEMENTING BUSINESS REFORM ACTIONS WHICH ALLOW SAVINGS TO BE REALLOCATED TO HIGHER PRIORITIES...”*

- **TASK/APPROACH:**

- *“RESEARCH & IDENTIFY NEAR-TERM QUICK HITS & MAKE RECOMMENDATIONS FOR IMMEDIATE IMPLEMENTATION (INCLUDING DEVELOPMENT OF OR CHANGES TO REQUISITE POLICIES / DIRECTIVES / BUDGET DECISIONS)”*
- *“RECOMMEND LONGER TERM BUSINESS INITIATIVES FOR FURTHER ANALYSIS / ACTION”*

- **DELIVERABLES:**

- *“IDENTIFICATION OF REFORM OPPORTUNITIES, BOTH QUICK HIT & LONG-TERM”*
- *“IN-PROGRESS REVIEW TO THE BIC...”*



THE BIC PRINCIPALS

- **UNDER SECRETARIES OF DEFENSE:**
 - ACQUISITION, TECHNOLOGY & LOGISTICS
 - COMPTROLLER
 - PERSONNEL & READINESS
- **VICE CHAIRMAN OF THE JOINT CHIEFS OF STAFF**
- **SERVICE SECRETARIES**
 - AIR FORCE
 - ARMY
 - NAVY



SHORT-HAND SELECTION CRITERIA

- **DOES IT TOUCH THE WARFIGHTER?**
- **DOES IT PROVIDE A COMMON GOOD
ACROSS ALL SERVICES?**
- **DOES IT HAVE SAVINGS / BENEFITS?**

CURRENT PORTFOLIO OF APPROVED BIC INITIATIVES



APPROVED PHASE I INITIATIVES (14 SEP 01) - 10 TOTAL

PEOPLE PROCESSES

- **ONE-TIME CLEARANCE OF PRI PLACEMENT FOR SCIENTIFIC & ENG'ING POSITIONS**
- **MODIFY 180-DAY WAITING PERIOD TO HIRE RETIRED MILITARY**
- **MANPOWER MIX MANAGEMENT FLEXIBILITY**

“QUICK HIT” INITIATIVES: THOSE THAT CAN POSITIVELY INFLUENCE / BENEFIT THE FY03 BUDGET

- **RESULTS IN NET SAVINGS / BENEFITS**
- **MUST POSSESS AUTHORITY / ABILITY TO IMPLEMENT**

CORPORATE OPERATIONS

- **RECOVERY AUDITING**
- **RAISING BTR THRESHOLDS**
- **WEB-BASED INVOICE / RECEIPT PROCESSING**
- **RANGE SCHEDULING TOOL**
- **CELL PHONE POOLING**

ACQUISITION MANAGEMENT PROCESSES

- **ENTERPRISE SOFTWARE INITIATIVE**
- **COMMON FLIGHT CLEARANCE PROCESS**



APPROVED PHASE II INITIATIVES

(3 DEC 01) - 14 TOTAL

PEOPLE

PROCESSES

- **ALLOW FOR CONTRACTING OF CIVILIAN SECURITY GUARDS**
- **OPTIMIZE PROFESSIONAL CONTINUING EDUCATION ***
- **MODIFY JPME II REQUIREMENTS ***

CORPORATE OPERATIONS PROCESSES

- **ESTABLISH FUNDING FLEXIBILITY WITHIN A PROGRAM**
- **INCREASE FLEXIBILITY OF EXPIRED YEAR FUNDS**
- **INCREASE EXPENSE/INVESTMENT THRESHOLD**
- **ESTABLISH O&M CLOSEOUT FLEXIBILITY**
- **STREAMLINE ADMINISTRATIVE COORDINATION**

PROCESS

**3 DEC 01
CONTINUED**



APPROVED PHASE II INITIATIVES

(3 DEC 01) - 14 TOTAL

(CONTINUED)

LOGISTICS / READINESS PROCESSES

- **REVISE DAVIS-BACON ACT THRESHOLDS**
- **IMPROVE INTERSERVICE PQDR BUSINESS PROCESS**
- **ESTABLISH PROCESS FOR PROPERTY CONVEYANCE FOR CONSERVATION PURPOSES**

ACQUISITION MANAGEMENT PROCESSES

- **STREAMLINE CONTRACT CLOSE-OUT PROCESS**
- **STREAMLINE CLINGER-COHEN IMPLEMENTATION**
- **ELIMINATE EXCISE TAX ON DOD TACTICAL VEHICLES**



APPROVED PHASE II INITIATIVES

(6 FEB 02) - 4 Total

PEOPLE PROCESSES

- STREAMLINE THE
GENERAL OFFICER/FLAG
OFFICER NOMINATION
PROCESS ****

CORPORATE OPERATIONS PROCESSES

LOGISTICS / READINESS PROCESSES

ACQUISITION MANAGEMENT PROCESSES

- COMMERCIALIZING
ACQUISITION: RAISE TINA
THRESHOLDS***
- IMPLEMENT VIRTUAL IT
MARKETPLACE***
- COMMERCIALIZE MILITARY-
DEVELOPED SYSTEMS***



APPROVED PHASE II INITIATIVES

(18 MAR 02) - 4 TOTAL

PEOPLE PROCESSES

CORPORATE OPERATIONS PROCESSES

- CELL PHONE SUBSIDY**

LOGISTICS/READINESS PROCESSES

- STREAMLINE IT
EQUIPMENT DISPOSAL
PROCESS**

ACQUISITION MANAGEMENT PROCESSES

- STREAMLINE
TECHNOLOGY READINESS
ASSESSMENTS**
- ELIMINATION OF VALUE
ENGINEERING REPORTING**



APPROVED PHASE III INITIATIVES

(4 JUN 02) - 5 TOTAL

PEOPLE PROCESSES

- PIONEER PROJECTS**

CORPORATE OPERATIONS PROCESSES

- BUY-TO-BUDGET**
- SIMPLIFY PHYSICAL
ACCESS CONTROL AT DOD
FACILITIES BY USING THE
COMMON ACCESS CARD**

LOGISTICS/READINESS PROCESSES

ACQUISITION MANAGEMENT PROCESSES

- ELIMINATE UNNECESSARY
REPORTS**
- EMBEDDED
INSTRUMENTATION**



APPROVED PHASE III INITIATIVES (4 SEP 02) - 11 TOTAL

PEOPLE PROCESSES

- IMPROVE VISABILITY
OF CONTRACT SERVICES**
- REENGINEER
PERSONNEL SECURITY
INVESTIGATION**

LOGISTICS/READINESS PROCESSES

- GUARANTEED FIXED-
PRICE REMEDIATION**
- PROVIDE ADEQUATE
FITNESS FACILITIES**

CORPORATE OPERATIONS PROCESSES

- CONSOLIDATE DEF AGENCY
OVERHEAD FUNCTIONS**
- MANAGING FOR RESULTS**
- REENGINEER LEGISLATIVE
PROPOSAL PROCESS**
- WORKING CAPITAL FUND -
BUSINESS PRACTICES**

ACQUISITION MANAGEMENT PROCESSES

- E-CONTENT ENTERPRISE
LISCENSING**
- INTERNATIONAL ELECTRONIC
INFORMATION RELEASE**
- COST-EFFECTIVE
CONTRACTING**
- ARRANGEMENTS OF MSC**



WHERE TO NEXT?

- **CONSTANTLY LOOKING FOR NEW IDEAS**
- **CHALLENGES AHEAD:**
 - **KEEP MOMENTUM GOING**
 - **SEE EACH INITIATIVE THROUGH TO SUCCESSFUL COMPLETION**
 - **TRACK & MEASURE INVESTMENTS / SAVINGS / BENEFITS**
 - **COMPLEMENT BIC EFFORTS WITH OTHER ONGOING DOD COUNCILS, BOARDS, ETC.**



ACCOUNTABILITY

- **IDENTIFY A CHAMPION FOR EACH INITIATIVE**
- **CAPTURE VIA MANAGEMENT INITIATIVE DECISIONS**
- **DOCUMENT ESTIMATES OF SAVINGS**



SEND NEW IDEAS TO:

- **MR. SAM LAPRADE**
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 - **(703) 692-6927**
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- **MR. PAT LYNCH**
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